

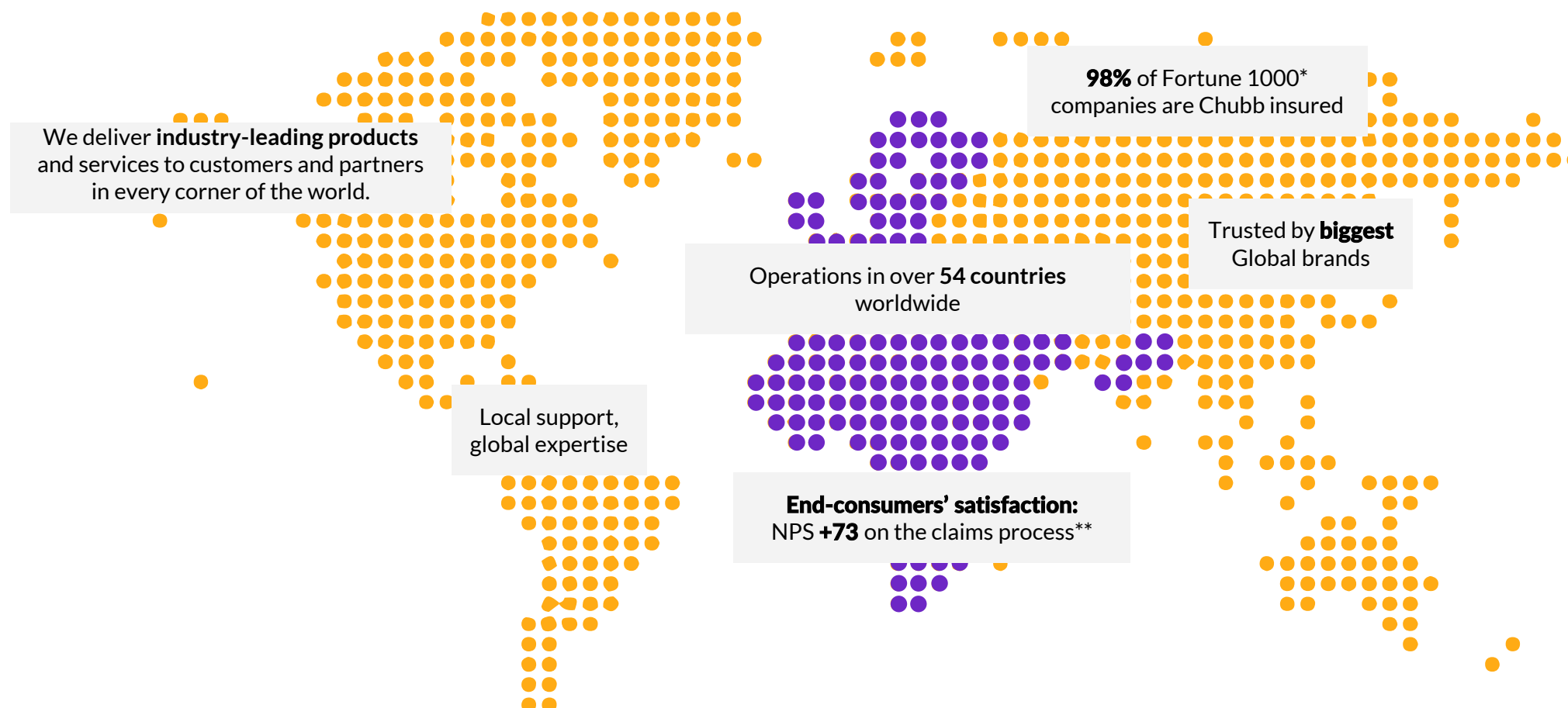
CHUBB®

Insurance for the  
new possible



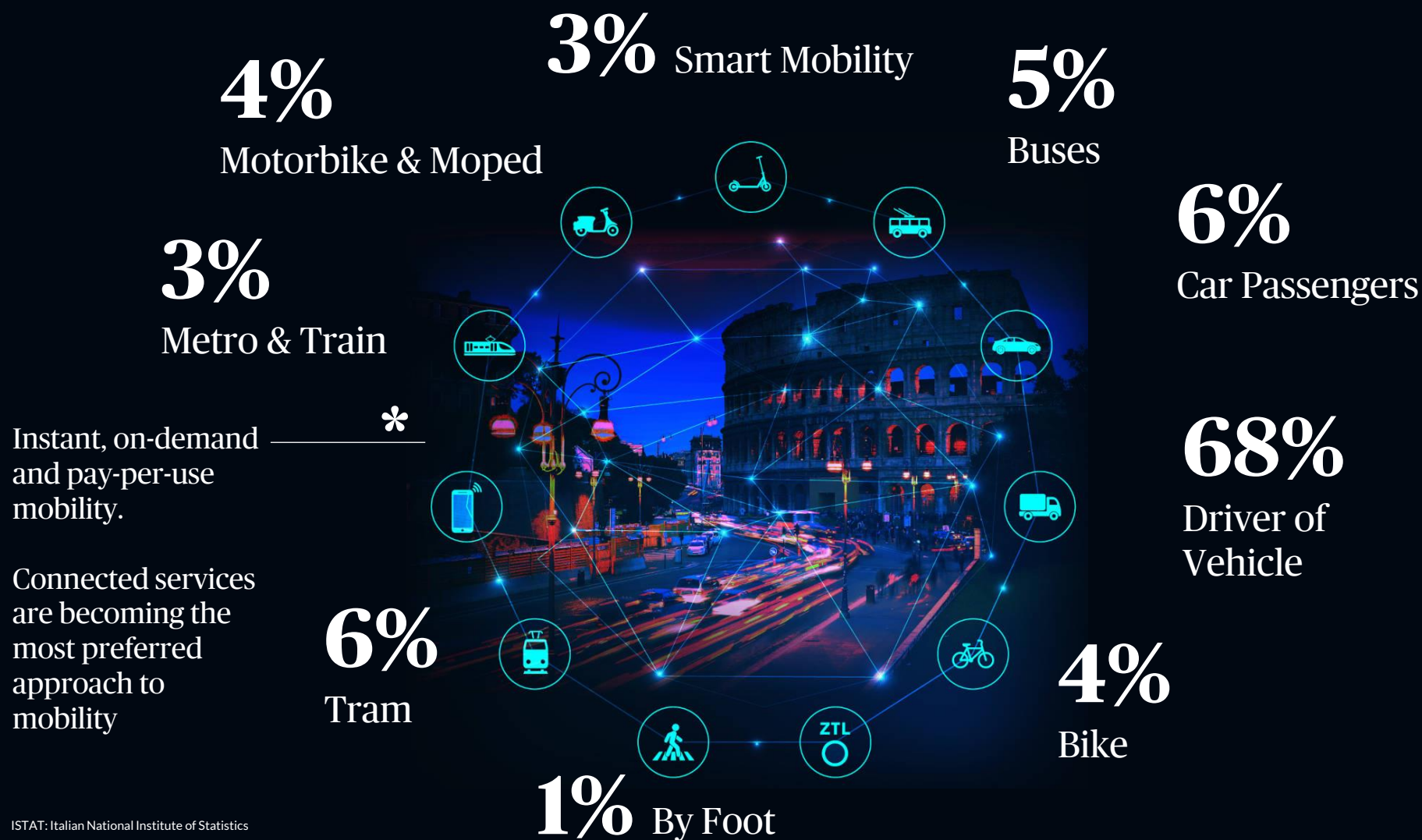
# Who we are

Chubb is the world's largest publicly traded property and casualty insurer.



# The Evolution of Urban and Short-Haul Ground Mobility

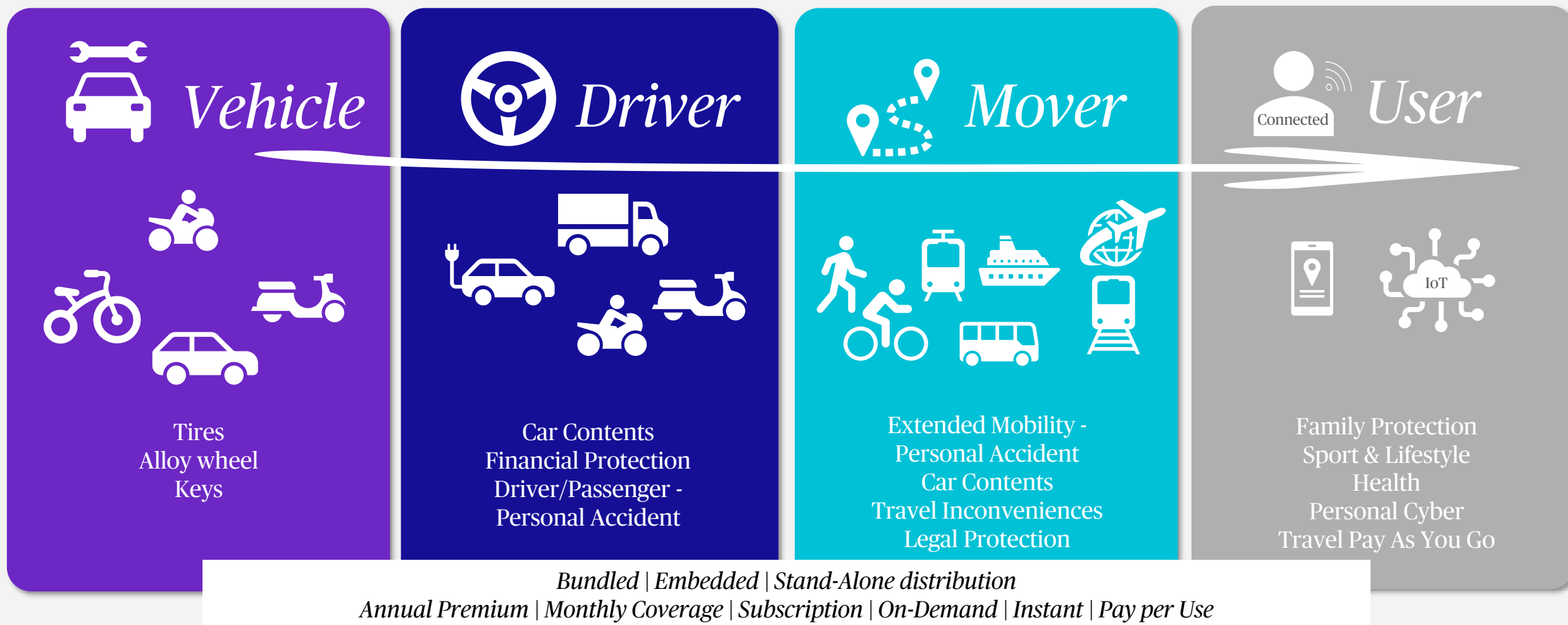
From a few traditional means of transport to multi-faceted mobility



As mobility has evolved, Chubb has extended its mobility covers to all the possible means of transport for urban and short-haul travel.

# Embracing New Consumers In Automotive

From *Vehicles* to *Users*: By offering comprehensive insurance solutions that cover both the vehicle and its users, companies can improve their ability to connect with customers, promote brand awareness, and foster brand loyalty. This approach not only increases retention rates but can also generate additional revenue opportunities by leveraging various touch-points with the customers.



# The New Mobility World is Connected

Empowering real-time mobility data to build custom insurance products for the new mobility industry

## Key Features

- ✓ Data Driven
- ✓ Embedded
- ✓ Contextual
- ✓ Flexible rating & premium structure
- ✓ Parametric claims
- ✓ Developed in co-creation

### DISCOVERY

Data gathering-Based on each of our deep expertise in our domains, we share knowledge, data, insights & goals.

### DESIGN THINKING

Using Design Thinking methods to facilitate the co-creation of innovative insurance propositions and strategies.

### PROPOSITION & TECHNICAL SOLUTION

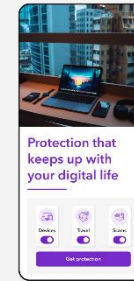
Detailed proposition that demonstrates clear value to the partner & end customers.



Connected Cars



Parking Apps



Car sharing



Micro mobility platforms



Ride Hailing



## PARTNER PROFILE

Our partnerships with Grab provides innovative in-app insurance solutions across Southeast Asia to millions of passengers, drivers & merchants using the power of Grab's ecosystem & Chubb's insurance expertise.

## Drivers of Success

## Relevant &amp; timely

Offered at point of ride booking



## Set once &amp; recurrently added

Automatically added to every ride



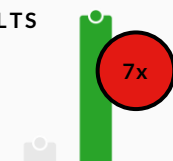
## Parametric claims

Automatic voucher credit to account



## AUTOMATICALLY ADDED RESULTS

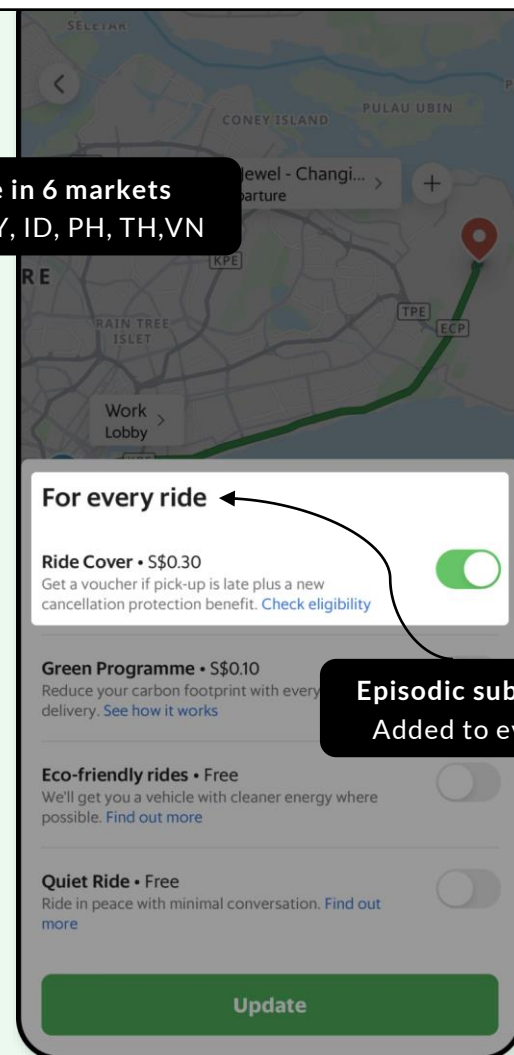
Recurringly added by default converted at 7x more than when user adds per transaction



## Ride Cover

OVER 600 MIL RIDES PROTECTED

Live in 6 markets  
SG, MY, ID, PH, TH, VN



Episodic subscription  
Added to every ride

## Product details

Low cost

Protection from the unexpected for just  
S\$0.30 / ride



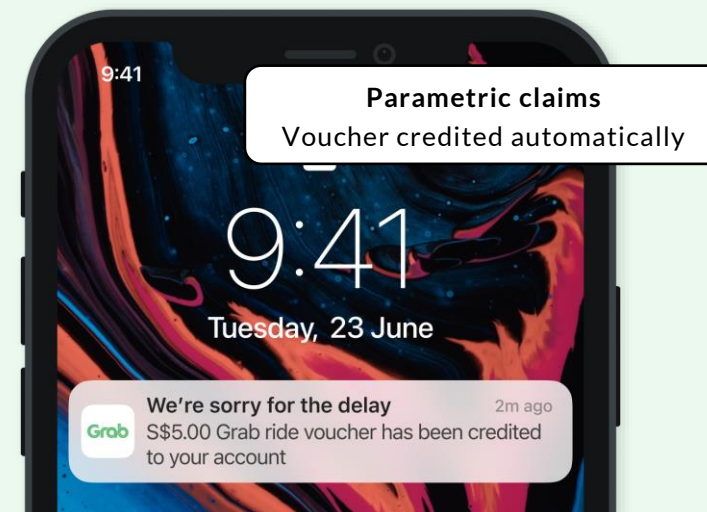
**Cancellation protection:** If your driver cancels after 5 min from the time your ride is allocated, you get a **\$5.00** ride voucher.



**Pick-up assurance:** If pick-up is delayed for 10 min or more after the estimated arrival time, you get a **\$5.00** Grab ride voucher.



**Free personal accident coverage:** Payout of up to **\$100,000** in the event of death or permanent disability.



Got a question?

# Your Chubb contact



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- Certain products and/or activities may be subject to laws and regulation impacting the third party. Chubb works closely with its business partners to ensure any impacts are understood and that all parties meet regulatory requirements as applicable.
- Some partners/statistics noted in this presentation relate to companies within the Chubb group that operate outside of EMEA.
- The customer journey shown across this presentation has been simplified for illustration purposes, the actual journey will depend on local regulatory requirements and disclosures.
- Chubb products and services may vary by country due to local laws and regulations.

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